Serial 03065 – IGA SYSTEMS FURNITURE,

JANUARY 16, 2005 CONTRACT PERIOD THROUGH JANUARY 16, 2004

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **SYSTEMS FURNITURE**, US **COMUNITIES CONTRACT**, **RQ01-411313-16A THROUGH E**

Attached to this letter is a listing of designated dealers that offer discounts on leading brands of systems furniture, office furniture, and case goods available to Maricopa County, utilizing the U.S. Communities contract RQ01-411313-16. Pricing only includes product. Pricing for design and installation services is to be negotiated between agency and dealer. Stated contract offers four manufacturers which are Herman Miller, Steelcase, Knoll, and Haworth. The complete U.S. Communities contract is located under 03065-US.

"PG" purchase orders may be generated using the information from this list (commodity code C712003/blanket order number B0604656).

All purchases of product listed on the attached pages of this letter are to be obtained from the listed dealers. **Individuals/agencies are responsible to the vendor for purchases made outside of this contract**. The contract period is indicated above.

Wes Baysinger, Director Materials Management

AS/jmk Attach

Copy to: Clerk of the Board

Valerie Chavez, Facilities Management Anthony Mada, Capital Facilities Development **Sharon Tohtsoni**, Materials Management

FACILITEC INC, 4501 E MCDOWELL ROAD, PHOENIX, AZ 85008

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Haworth, Inc

LOCATION: One Haworth Center, Holland, MI 49423

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Facilitec Inc.

PRICING DESCRIPTION:

Systems Products: UniGroup NW/WT PLACES NW/WT RACE Premise NW Premise WT If NW/WT RUSH	Seating Product	Freestanding Products	Wood Casegoods	Tables UniGroup NW/WT PLACES NW/WT PREMISE		ustomer Discount roduct Only 62% 0 67% Negotiable
PLACES FW Vancouver Panel Hung Crossing	800 Series, Ascent, Berlin, Composities, Dendhur, Essex, Eton, Europa, Forenze, Galerie, Katia, Laura, Maria, October, Prescott, Tally, Tuscany, Tuxedo, Asheville, Berkshire, Cavendish, Richmond, Zooey Chu		Varia Orlando, Tripoli, Vancouver Free- standing Nottingham	PLACES FW Galerie, Mirador, Varia Entropy, Profile, Series K Tripoli Nottingham	\$1 - \$100,000 \$100,000 - \$500,00 \$500,001 or more	50% 0 52.25% Negotiable
Causeway RUSH	System Seating/Catalyst Accolade/Comforto 28 NW Monaco/System 58/ TAS Improv, COMFORTO 12 Comforto 28 Wood Kinetics	950 Series Files, Freestanding Ster Premise Casegood Premise Casegood If Files and Stora	el ods NW ods WT	Kinetics	\$1 - \$100,000 \$100,000 - \$500,00 \$500,001 or more \$1 or more	58% 60.50% Negotiable 51%

FACILITEC INC, 4501 E MCDOWELL ROAD, PHOENIX, AZ 85008

PRICING DESCRIPTION:

Systems Products:	Seating Product	Freestanding Products	Wood Casegoods	Tables	List Dollar Amount	Customer Discount Product Only
Jump Stuff Boogie Boards Castelli 3D			Correspondent		\$1 or more	40%
RUSH					\$1 or more	40%
	Sit 10				\$1 or more	50%

Terms:

Federal Tax ID Number: 86-0448336

Vendor Number: 860448336

Telephone Number: 602-275-0101

Fax Number: 602-275-0202

Contact Person: EDWARD CAIN / MELISSA RODGERS

E-mail Address:

Company Web Site:

Insurance Certificate Yes

GOODMANS INC, PO BOX 13289, PHOENIX, AZ 85002

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Herman Miller

LOCATION: 855 East Main Avenue, Zeeland, MI 49464

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Goodmans Inc.

Product Line	\$0 - \$250K	\$251K - \$1M	\$1M+
Action Office, Prospects, Ethospace	65%	67%	68%
Ergon, Equa, Arrio	52%	54%	56%
CLT Tables, Kiva, Earme Seating Passage, Meridian - Verticals, Storage Desks, HMI "A" and "G" Series Lateral Files	45%	46%	47%
Meridian - Pedestals, Lateral Files	48%	50%	52%
Sanford Seating, Chadwick, Burdick Group	45%	46%	47%
Limerick, Aside, Reaction, Avian, Radian	50%	51%	52%
Q System	63%	64%	65%
Meridian - Keyless Locking	41%	41%	41%

Terms:

Federal Tax ID Number: 86-0202039

Vendor Number: 860202039

Telephone Number: 602-512-0532

Fax Number: N/A

Contact Person: ETHAN JOHNSON

Insurance Certificate Yes

KNOLL INC, C/O CORPORATE INTERIOR SYSTEMS, 1235 WATER STREET, EAST GREENVILLE, PA 18041

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Knoll Inc

LOCATION: 1235 Water Street, East Greenville, PA 18041

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Knoll Inc c/o Corporate Interior Systems

Product Line	0 - \$249,999	\$250,000 - \$1,000,000	\$1,000,000+	Quickship
Equity	70%	70%	70%	45%
Morrison	66%	66%	66%	45%
Currents & Reff	65%	65%	65%	45%
Dividends	63%	63%	63%	45%

Terms:

Federal Tax ID Number: 13-3873847

Vendor Number: 133873847 A

Telephone Number: 800-343-5665

Fax Number: 215-679-3904

Contact Person: BRYAN J SMITH

Insurance Certificate Yes

US BUSINESS INTERIORS, 3003 N CENTRAL AVENUE, STE #1500, PHOENIX, AZ 85012

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Steelcase

901 44th Street, SE, Grand Rapids, MI 49508 LOCATION:

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: **US Business Interiors**

Product Line 0 - \$249,000 \$250,000 - \$1,000,000 **\$1,000,000**+

Quickship

Steelcase Wood Price & Product Manual 50.50% Negotiate Negotiate

47.50%

Details, Brayton, Metro, Vecta,

Leap & Turnstone and Turnstone Answer 49% Negotiate Negotiate

46%

Negotiate Exceptions: Negotiate Negotiate

Negotiate

All new products, Activity Products, Context

Personal Harbors, Montage, Service

Parts (Steelcase Steel and Wood Products)

Vecta Exceptions:

All Pathways wood seating (Unichair, Playback, Oculus, Finestra, Detriana and Windsor White Chairs), all Wilkhahn

"imported" products

Terms:

Federal Tax ID Number: 52-2031185

Vendor Number: 522031185

Telephone Number: 602-648-8100

Fax Number: 602-648-8150

Contact Person: **CAREY HONSA**

Insurance Certificate Yes

WALSH BROS OFFICE ENVIRONMENTS, PO BOX 1711, PHOENIX, AZ 85001

PRICING SHEET: C712003 / B0604656

NIGP CODES 12021, 12023

BIDDER NAME: Steelcase

LOCATION: 901 44th Street, SE, Grand Rapids, MI 49508

PAYMENT TERMS:

Other Information per Buyer: Authorized Reps: Walsh Bros Office Environments

Product Line 0 - \$249,000 \$250,000 - \$1,000,000 \$1,000,000+

Quickship

Steelcase Wood Price & Product Manual 50.50% Negotiate Negotiate

47.50%

Details, Brayton, Metro, Vecta,

Leap & Turnstone and Turnstone Answer 49% Negotiate Negotiate

46%

Exceptions: Negotiate Negotiate Negotiate

Negotiate

All new products, Activity Products, Context

Personal Harbors, Montage, Service

Parts (Steelcase Steel and Wood Products)

Vecta Exceptions:

All Pathways wood seating (Unichair, Playback, Oculus, Finestra, Detriana and Windsor White Chairs), all Wilkhahn

"imported" products

Terms:

Federal Tax ID Number: 86-0189096

Vendor Number: 860189096

Telephone Number: 602-252-6971

Fax Number: 602-252-8222

Contact Person: JOHN WIKLE – SALES REP

Insurance Certificate Yes